

MIKE RUSS

FINANCIAL TRAINING CENTERS, INC.

Real Estate Broker Upgrade Package \$575

The Real Estate Broker Upgrade Package Includes the Following:

- 5 Correspondence (Printed Book) Courses
- 3 Weekend Exam Prep Classes (Crash Course)

Directions to Complete the Licensing Process:

To get licensed as a Real Estate Broker, the Department of Real Estate (DRE) requires that you have **2 years full time experience as a Real Estate Salesperson before you are eligible to upgrade to the Broker License**. To upgrade to a Broker's License, you complete 8 required courses: Real Estate Practice, Legal Aspects of Real Estate (Law), Real Estate Finance, Real Estate Appraisal, Real Estate Economics or Accounting, AND 3 Courses from the following list: Real Estate Principles, Property Management, Escrow, Mortgage Loan Brokering & Lending. (Note: the 3 Courses you completed to get your Salesperson License will count towards the Broker's License Requirements). Mike Russ Schools offers these courses in a Correspondence (Printed Book) format. To complete a course, the DRE requires you study each book course, and then take a final exam for each course and pass with a **60% or better**. The DRE requires that you study each course for a minimum of **18 days** before you take the final exam, meaning the date on each certificate of completion must be a minimum of 18 days apart from each other, otherwise the DRE will not accept them. **The 18 days begins with your date of purchase.**

All final exams for the courses are done ONLINE. Each exam is multiple choice, open - book, 100 questions. You are given a 3 hour time limit for each exam. Once you have completed all 3 required courses, you will mail in your certificates of completion along with your application to the DRE (License/Exam application must be downloaded from DRE website) to get set up for your state exam. The Real Estate Broker Upgrade Package also includes **3 Weekend Exam Prep Classes (Crash Course)**, that are designed to help you prepare for your state exam. Mike Russ recommends that you come to 1 Crash Course while you are studying your first book course, or after you finish your first book course to get an idea of the best way to study the material (each book is a couple hundred pages), and then save your other 2 Crash Courses for closer to when you are taking your state exam. You have 1 year from your purchase date to complete the courses in the package you purchase.

MANDATORY TEXT BOOKS

Please click on course title to view course details

You **must complete EACH** of the following courses to get a Real Estate Broker's License (Note: the 3 Courses you completed to get your Salesperson License will count towards the Broker's License Requirements)

Real Estate Practice Crs# 3266-II	Real Estate Appraisal Crs# 1873-02	Legal Aspects of Real Estate (Law) Crs# 1889-02	Real Estate Finance Crs# 1896-02	Real Estate Economics Crs# 1890-02
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ELECTIVE TEXT BOOK CHOICES (CHOOSE 3)

Please click on course title to view course details

You **MUST complete THREE** of the following courses to get a Real Estate Broker's License

(Note: There are courses other than the ones listed below you can complete to get your Broker's License, however Mike Russ Schools does NOT offer any courses besides the ones listed on this page. For info on other courses that satisfy DRE requirements, please contact the DRE directly)

Real Estate Principles Crs# 1455-94	Mortgage Loan Brokering Crs# 1874-02	Property Management Crs# 1907-02	Escrows Crs#1888-02
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DRE Sponsor #S0156

Mike Russ Financial Training Centers, Inc.
8322 Clairemont Mesa Blvd #103
San Diego, CA 92111
1-800-724-5661 www.mikeruss.org

