



# REAL ESTATE BROKER UPGRADE PACKAGE \$575

The Real Estate Broker Upgrade Package Includes the Following:

- 5 Correspondence (Printed Book) Courses
- 3 Weekend Exam Prep Classes (Crash Course)

## Directions to Complete the Licensing Process:

To get licensed as a Real Estate Broker, the Department of Real Estate (DRE) requires that you have **2 years full time experience as a Real Estate Salesperson before you are eligible to upgrade to the Broker License**. To upgrade to a Broker's License, you complete 8 required courses: **Real Estate Practice, Legal Aspects of Real Estate (Law), Real Estate Finance, Real Estate Appraisal, Real Estate Economics or Accounting, AND 3 Courses from the following list: Real Estate Principles, Property Management, Escrow, Mortgage Loan Brokering & Lending.** (Note: the 3 Courses you completed to get your Salesperson License will count towards the Broker's License Requirements). Mike Russ Schools offers these courses in a **Correspondence (Printed Book) format**. To complete a course, the DRE requires you study each book course, and then **take a final exam for each course and pass with a 60% or better**. The DRE requires that you study each course for a minimum of **18 days** before you take the final exam, meaning the date on each certificate of completion must be a minimum of 18 days apart from each other, otherwise the DRE will not accept them. **The 18 days begins with your date of purchase**. For the final exam that goes with each course, you can either take it at our **San Diego office Mon-Fri 9AM-2PM** (please call our office before you come so we can make sure we have space available), or get a "proctor" (someone who is not related to you by blood or marriage), and have them proctor the exam for you and sign a form verifying it was you who took the exam. If you are taking your test via proctor, you will need to submit the **Proctor Request Form** (included in the front of your textbook or available for download from our website), and then **we will send the test to your proctor**. Once you have completed all 5 required courses, you will mail in your certificates of completion along with your application to the DRE (License/Exam application must be downloaded from DRE website) to get set up for your state exam. The Real Estate Broker Upgrade Package also includes **3 Weekend Exam Prep Classes (Crash Course), that are designed to help you prepare for your state exam**. Mike Russ recommends that you come to 1 Crash Course while you are studying your first book course, or after you finish your first book course to get an idea of the best way to study the material (each book is a couple hundred pages), and then save your other 2 Crash Courses for closer to when you are taking your state exam. You have 1 year from your purchase date to complete the courses in the package you purchase.

### MANDATORY TEXT BOOKS

You **must complete EACH of the following courses** to get a Real Estate Broker's License (Note: the 3 Courses you completed to get your Salesperson License will count towards the Broker's License Requirements)

<b>Real Estate Practice</b> Crs# 3266-11	<b>Real Estate Appraisal</b> Crs# 1873-02	<b>Legal Aspects of Real Estate (Law)</b> Crs# 1889-02	<b>Real Estate Finance</b> Crs# 1896-02	<b>Real Estate Economics</b> Crs# 1890-02
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### ELECTIVE TEXT BOOK CHOICES (CHOOSE 3)

You **MUST complete THREE** of the following courses to get a Real Estate Broker's License (Note: There are courses other than the ones listed below you can complete to get your Broker's License, however Mike Russ Schools does NOT offer any courses besides the ones listed on this page. For info on other courses that satisfy DRE requirements, please contact the DRE directly)

<b>Real Estate Principles</b> Crs# 1455-94	<b>Mortgage Loan Brokering</b> Crs# 1874-02	<b>Property Management</b> Crs# 1907-02	<b>Escrows</b> Crs#1888-02
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