



Tel 951-653-2619 Fax 951-653-1459
CA Lic # 0172667

Licensed Insurance Sales Agent:

We are looking for a licensed insurance agent in the Inland Empire. In this role, you will have the opportunity to work with warm leads, tap into an existing book of business, and get the support and training you need to succeed. This is an in-office position.

To ensure your success, you should have a friendly and professional demeanor, a desire to succeed, good organizational/interpersonal skills, and the ability to stay calm under pressure.

Benefits:

- Competitive hourly rate (+\$20 per hour) plus commission
- 7 paid holidays
- 1 week PTO (2 weeks-2-5 years)
- 401K
- Hours M-F 9AM-5PM

Insurance Sales Agent Responsibilities:

- Drive growth by working warm leads as well as new business.
- Connect with customers, understand their needs, and cross sell to maximize sales.

- Establish rapport with clients and provide guidance to help them choose the insurance products that fit their needs.
- Assist customers with various types of insurance needs such as new policies, editing existing policies, taking payments, renewing and reinstating policies, and answering all questions.
- Become knowledgeable in the lines of insurance products sold.
- Perform administrative tasks, as well as handling policy renewals and contacting underwriting to complete policies.
- Maintain records in the agency management system.

Insurance Sales Agent Requirements:

- Active Property & Casualty License.
- High school diploma or GED.
- Friendly and professional demeanor.
- Excellent communication and interpersonal skills.
- Basic computer skills and knowledge of database software.
- Proficient keyboarding/typing skills.
- Previous experience working as a customer service representative is a plus.
- Bilingual (English/Spanish) a plus.
- Complete continuing education courses as required to maintain active license status with CDI.

About the Company:

Are You Covered Insurance, Inc. · 14420 Elsworth Street · Suite 111 · Moreno Valley CA 92553
www.areyoucoveredinsurance.com

- Are You Covered Inc., a full-service insurance agency & brokerage, is 28 years old and located at 14420 Elsworth Street #111 in Moreno Valley.
- We believe in people. We are passionate about educating our customers regarding their insurance choices to help them make the right choice. We work for our customers not the companies.
- We offer over 50 companies, selling all personal lines, commercial lines, as well as life and health.
- Our referral list is extensive, built on strong business relationships.
- Hours of operation are M-F 9-5.