Altima insurance Services Inc

21741 Avalon Blvd Carson, CA 90745 310-518-5100

Email: ameera@altimainsurance.com

Immediate Opening Full Time (Bilingual Insurance sales agents)

Number of openings for this position: 2

Schedule

- 8-hour shift
- Monday to Friday
- Day shift
- Evening shift

HOURS 11AM - 7 PM

*** 2 YEARS EXPERIENCE REQUIRED, Auto, Home, Commercial Insurance sales***

***INSURANCE OFFICE IN Torrance and Carson

SPEAKS SPANISH AND ENGLISH

Benefits

compensation: \$20+ an hour DOE

- 401(k)
- Flexible schedule
- Employee discount
- * Must be GREAT on the phone (excellent verbal communication)
- * Must be GREAT via email (excellent writing / grammar skills)
- * Must have a great attitude every day and calm under pressure
- * Must be committed to providing clients an A+ service experience
- * Must think quickly and abstractly to be able to resolve client concerns in a professional manner
- * Must be professional, ethical, and honest
- * Must always have positive attitude

Primary Duties:

- * Possibly making changes to policies, quoting, call backs, and sales.
- * Ensuring helping staff to get more sales and keep them on task.
- * Call back canceled policies, 50-100 calls a day and motivate the staff to do so and get more sales.
- * Complete tasks and projects as assigned and weekly tasks as scheduled

Please contact us through our web site www.altimainsurance.com

Or Email your Resume to: ameera@altimainsurance.com

We Also have an opening for:

FULL-TIME INSURANCE Manager BILINGUAL Spanish and English

Skills Needed:

- * Must have two years' experience managing or supervising an insurance office.
- *Manage and supervise few employees and be able to train new hire.
- *Promote sales and has experience selling Auto, Home, commercial Insurance.
- * Cross selling and cold calling.
- * Must be able to handle staff schedule.
- * Increase Office sales.

Please email your resume to: ameera@altimainsurance.com

Salary DOE