

Job Details,

Job Title: Insurance sales Representative

Company: Matthew Moghadam Allstate Agency

We are an Allstate insurance agency looking to hire motivated candidates who are looking for a career in the insurance industry.

Our Vision & Mission is to be the ultimate insurance service provider for consumers and businesses.

We believe in hard and smart working individual, great team player, goal oriented, team player and collective success. We are committed to over-delivering and outshining competitors and believe in family and in giving back. We respect each other and our diversity as we each bring value to the team. We believe in improving every day, being creative, and leveraging technology to gain agility and effectiveness

Duties may include:

- Relationship building
- Conducting needs- based policy reviews and updating policies
- Cross-selling existing customers with other products
- Prospecting and generating new business through leads & referrals
- Approach clients via cold calling with an expectation of 200 + cold telephone calls every day to fill your pipeline with qualified leads and sales
- Accomplish monthly sales goal

Must have:

- Skilled in using a computer and applications!

-A positive attitude is a must

-Willingness to learn and earn success!

-Super energetic!

- Base rate + commission
- Benefits
- Bonus
- Paid holidays
 - Upon completion of Probationary period.

We are looking forward seeing you soon.

Please email us your resume to Mandanafry1@allstate.com, or contact us (949) 668-1648