

This opportunity is the cornerstone of our agency. You will interact with customers every day and make sure they come away with a five-star feeling every time.

Our successful State Farm office is looking to add to our wonderful team.

1. Are you the friend or family member that plans / organizes all the get-togethers?
2. When you see a problem, do you say “Challenge accepted”?
3. Are you looking for a career vs. just a job?
4. Are you passionate about helping people achieve their goals?

If you answered an emphatic yes! to all four, read on!

Are you our next Customer Advocate?

You will join an industry leader in insurance and financial services. There are no bones about it - this opportunity is one of the best kept secrets around. If you succeed here, you will possess skills and knowledge that will serve you for the rest of your working life. If you do really well, you might consider opening your own agency and this agent is here to help you at the right time.

We are led by our belief that everyone deserves good solid insurance and most of all they deserve the opportunity to understand what they are buying rather than being told to buy it just because it is required by a government entity or because they have a cute mascot in their ads.

We love what we do.

This employment opportunity is with a State Farm Agent, not with State Farm Insurance Companies and requires the successful completion of licensing

requirements to solicit and service State Farm products.

People like us do things like this.

Our team has mega fun. We not only sell like crazy (\$1M in new premium per year), we also celebrate. While this is a full time, in office position, you will think you are spending your days at something that does not feel like a J.O.B.

You will be compensated accordingly. There's a nice base hourly amount plus a generous commission program that includes ongoing residual income as your customers begin to live the good life and stay on with us for many years to come. You will also have full health care, dental or vision, auto insurance for your personal auto, free lunch (a lot), and many more perks.

If you have prior State Farm experience and remain in good standing with State Farm, a generous signing bonus will be offered commensurate with your tenure at a prior State Farm office.

Our employees are smart, creative, passionate and service-driven individuals who meet the same superior standards we set for our insurance. We embrace talented people with diverse backgrounds and experiences, and support policies and practices that prohibit discrimination against any person because of race, color, national origin, religion, gender, gender identity, age, marital status, disability, sexual orientation or any other characteristic protected by applicable law.

Our agency requires full vaccination for the Coronavirus and a thorough background check. We also support a strict non-negative environment where we live happily along with our fellow humans. We do not require any specific experience (sometimes known as bad habits). We will train you on our many systems and if you are successful here for one year or more, we will pay for 100% of your licensing. The

commute to Sierra Madre must be comfortable for you on an every day basis. Solid transportation required. This is an in-person position. No remote work offered.

Send us your info. We are excited to meet you.

**\*\*\* MAKE SURE YOU READ THIS. DO NOT SEND RESUME! \*\*\***

**Does this sound tailor-made for you? Call our job line at 626-988-5683 to start the application process! Please do not send us a resume. Again, to start the application process call the Charles Martin State Farm Job Hotline at 626-988-5683.**

Please check out our website at [www.charlesismyagent.com](http://www.charlesismyagent.com) and review my LinkedIn profile.

We look forward to hearing from you!

Comp Range: \$45,000 - \$55,000 depending on skill set.