

## **Insurance SALES Opportunity (Clairemont)**

**Base salary plus Commission**

**Full-time, in office 9-5**

We are a nationally known company that offers a product EVERY person has or needs. We can provide our product to anyone in the entire state of California and we have a visible, retail office in a high traffic area of San Diego.

**AUTOMOBILE, HOME, RENTERS, CONDO, BUSINESS, LIFE INSURANCE WITH ALLSTATE.**

We are seeking to add 1 additional Sales Person with the following skills:

- \* The ability to conduct needs based selling, build and manage leads, follow up and close
- \* Self motivated, goal oriented, team player, coachable and adaptable
- \* Excellent written and verbal communication skills
- \* Excellent phone, email, text and technology ability
- \* Ability to multi-task
- \* **Current General Lines P & C insurance license with interest in obtaining Life & Health license or an interest in obtaining licensing**
- \* Bilingual English/Spanish a PLUS

### **The Benefits to working with us:**

- \* **High Income Potential**
- \* **Base Salary & Commission**
- \* **Annual Bonus**
- \* **Fun, short term bonuses (weekly or monthly)**
- \* **High brand awareness**
- \* **Unlimited LEADS**
- \* **Major medical provided**
- \* **Company match retirement plan (SIMPLE)**
- \* **Paid company holidays, plus paid vacation and sick time based on length of service**
- \* **Opportunity for advancement and/or own Agency**
- \* **A job where you can truly make a positive impact on the life of a family and/or individual**

If you are motivated to succeed and can see yourself in this role, please call Eddie Pacheco 619-442-0505 or email [Eddie@allstate.com](mailto:Eddie@allstate.com).

*\* Will consider a newly licensed person with strong prior sales experience or person with sales experience and willing to obtain license.*