

Bilingual English/Spanish Insurance Agent

Location: Sun Valley, CA

Job Type: Full-time Monday - Friday 9AM - 6PM & every other Saturday 10AM -3PM

Requirements:

- Preferred with California property and casualty license
- Must be fluent in Spanish and have strong interpersonal skills.
- Driven and goal oriented

Qualifications:

- Ability to prioritize and multitask
- Positive and professional demeanor
- Excellent written and verbal communication skills

Job Responsibilities

- Meet new business production goals and objectives as established.
- Solicits for new business via telephone, networking, and other lead sources.
- Develop auto insurance quotes, make sales presentations, and close sales.
- Grow sales revenue by utilizing phone, email and potential client lists.
- Present and explain auto insurance policy options based upon prospective client needs and their personal goals.

Description: We are looking for a bilingual licensed competitive insurance agent to generate new business by contacting potential customers. You will sell, solicit, differentiate and negotiate insurance plans that match the needs of your assigned or prospective customers' portfolio. The goal is to build up strong positive relationships, to ensure growth attainment and increase our company reputation.

Experience:

- Must have 1 year of sales experience

Compensation:

- Hourly plus commission

Benefits:

- Health insurance
- Paid time off

Please send your resume to ywong@universalwayinsurance.com

Universal Way Insurance Services

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