



INSURANCE SALES PRODUCER

FIRST GUARDIAN INSURANCE AGENCY, INC

14282 BEACH BLVD, WESTMINSTER, CA 92683

Compensation : \$13.50 - \$15 hourly + Commission + Bonus

- **Vacation paid**
- **Sick date paid**
- **Holiday paid**

Employment Type: Full-Time

Are you looking for a new opportunity to maximize your skills and help others? Working for an Allstate Exclusive Agent is your answer! This is not your typical sales job. Join a Top 50 company on the Fortune 500 list with Allstate Insurance First Guardian Agency . We have 2 insurance sales positions open right now in Westminster on Beach Blvd

Allstate agencies strive to provide excellent service to customers by assisting them with their insurance and financial services needs. Insurance Sales Producer opportunities are for true sales and customer oriented individuals. In an agency staff position you will have the opportunity to work individually and focus on providing insurance and financial products to help customers protect their homes, cars, lives and retirement incomes.

Duties may include:

- Relationship building
- Providing excellent customer service by processing payments & reporting claims
- Conducting needs-based policy reviews and updating policies
- Cross-selling existing customers with other products
- Prospecting and generating new business through leads & referrals
- Approach clients via cold calling with an expectation of 75 to 100 cold telephone calls every day to fill your pipeline with qualified leads

- Generating quotes
- Conducting policy reviews & updating policies

Requirements:

- Excellent Communication/Interpersonal Skills
- Confident, self-starter who works well independently
- Must have ability to multi-task
- Insurance Sales Agents Requirements
 - ✓ Property and Casualty license is required or be secured within 45 days
 - ✓ Life insurance license is required
- You MUST possess GREAT telephone skills
- You MUST be enthusiastic and possess a willingness to market Allstate Insurance products and be able to work and network within the community

Please send apply resume to : angelado@allstate.com