

## **Account Representative (Moreno Valley)**

An established State Farm agent in Moreno Valley is looking for an outgoing and customer-focused individual. Do you enjoy working with the public? If so, working for a State Farm independent contractor agent may be the career for you! State Farm agents market only State Farm insurance and financial service products.

### Responsibilities:

- Establish customer relationships and follow up with customers, as needed.
- Provide prompt, accurate, and friendly customer service. Service can include responding to inquiries regarding insurance availability, eligibility, coverage, policy changes, transfers, claim submissions, and billing clarification.
- Develop leads, schedule appointments, identify customer needs, and market appropriate products and services.
- Use a customer-focused, needs-based review process to educate customers about insurance options.

As an **Agent Team Member**, you will receive:

- Hourly pay plus commission/bonus
- Vacation and sick pay
- Valuable experience
- Growth potential/opportunity for advancement within the office

Compensation: Hourly plus commission/bonus

### Requirements:

- Property casualty license
- Excellent interpersonal skills
- Excellent communication skills - written, verbal and listening
- Enthusiastic about the role insurance and financial products play in helping people manage the risks of everyday life, recover from the unexpected, and realize their dreams
- People-oriented
- Organizational skills
- Self-motivated
- Detail oriented
- Proactive in problem solving
- Dedicated to customer service
- Able to learn computer functions
- Experience in a variety of computer applications, particularly Windows
- Pride in getting work done accurately and timely
- Ability to work in a team environment
- Ability to multi-task
- Sales experience (outside sales or inside sales representative, retail sales associate, or telemarketing) preferred
- Successful track record of meeting sales goals/quotas preferred
- Bilingual - Spanish preferred

If you are motivated to succeed and can see yourself in this role, please complete our application. We will follow up with you on the next steps in the interview process.

This position is with a State Farm independent contractor agent, not with State Farm Insurance Companies. Employees of State Farm agents must be able to successfully complete any applicable licensing requirements and training programs. State Farm agents are independent contractors who hire their own employees. State Farm agents' employees are not employees of State Farm.