

Position Overview:

High producing insurance agency is seeking a **Sales Support Representative** to join our fast-paced, energetic agency family. We seek highly motivated, independent thinkers who want to help our clients manage the risk of LIFE. If you consider yourself a self-starter that thrives in CHAOS this is a great opportunity to learn, grow, help others and earn a great salary with growth potential.

A typical work day:

- Needs based conversations to educate clients and protect their legacy.
- Work with underwriters to process policies, changes, and answer their questions.
- Follow up with client files on questions, comments, changes they may have to their household account.
- Collaborate with the in house Sales Team with their new policies, applications and leads.

Qualities you'll need to add to the team:

- Property /Casualty license in CA (required)
- Life Licensed in CA (preferred)
- Bilingual in Spanish (required)
- Office/Team experience
- Empathetic conversationalist
- Business level (oral, written, and verbal) communication skills
- Chaotic organizational skills
- Pride in winning at work

If you have just read this job description and said "THAT'S ME!" or are intrigued but have more questions, please reach out to me. My name is Julie and I am the State Farm agency owner. My contact info is julie@sfulie.com. I'd prefer an email with your resume and a standout cover letter before a phone call. Your salary is negotiable because I will base it on you. But yes, it will be much more than minimum wage and I do include bonuses (of course, it is based on my sales teams production but they are **REALLY** good) throughout the year.

I look forward to reading all about my next great agency family member.