

Farmers Insurance Agent Michael Campos is seeking a local licensed P&C Insurance Agent who has experience in the insurance industry. Michael has been with Farmers Insurance for nine years and loves what he does and the business he has built. He is looking for someone as passionate about the insurance business as he is. If you are just as passionate, you will fit right in with him and his team at their Yorba Linda office. He realizes that he is only as strong as his team is, and that is where you come into play!

Qualifications:

- Local licensed P&C Insurance Agent
- 1-5 years of experience in the insurance industry
- Authorized to work in the United States

Responsibilities:

- Provide prompt, accurate, friendly, cost-effective service by responding to inquiries from existing policyholders and the general public regarding insurance availability, eligibility, coverage, policy changes, transfers, claim submission procedures and status, rates, billing clarification, payment plans, and procedures, and make referrals for marketing opportunities as appropriate
- Ability to learn and apply product, industry, and market knowledge to make professional recommendations to prospects and policyholders and to satisfy insurance licensing requirements
- Ability to create professional business relationships with prospects and policyholders
- Strong listening, oral and written communication skills
- Ability to take the initiative and act effectively in various circumstances without direction
- Self-confidence/perseverance/strong work ethic: remain positive and maintain progress towards a goal in spite of obstacles and adversity
- Goal-oriented: highly motivated and resourceful to achieve results
- Ability to organize and act on several activities concurrently
- Prepare forms, policies, and endorsements when required
- Provide service to the public and policyholders in a pleasant and courteous manner
- Work with the computer system to update information in the customer database
- Contact prospects and current policyholders for sales appointments
- Meet customer service goals and assist with marketing goals as directed by supervisor
- Perform other related duties as assigned

Physical Demands:

- Required to sit at an office workstation, sometimes for extended periods of time
- Required to walk, stand & carry work-related items, sometimes for extended periods of time
- Required to work on a keyboard, using a mouse while looking at computer screens/monitors, sometimes for extended periods of time

Job Type: Full-time

Schedule: Monday-Friday, 9:00am-6:00pm

Compensation: Your salary will be based on your experience and sales

Benefits offered:

- Competitive market-based salary plus commission
- Paid Holidays
- Sick Days
- Vacation Days
- Career Development
- Office Perks

Contact Info:

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To learn more about our agency, please go to:

<https://agents.farmers.com/ca/yorba-linda/michael-campos>