



**Agent Derek Ennis, Lic. # OD17458**

3717 S La Brea Ave Suite 202

Los Angeles, CA 90016

Office No. 323-294-9400

Email: derek.ennis.jkh3@statefarm.com

We are seeking an Insurance Sales Agent to join our team! You will be responsible for expanding the company's book of business by selling various types of insurance policies to new and existing clients.

**Responsibilities:**

- Use a customer-focused, needs-based review process to educate customers about insurance options
- Provide prompt, accurate, and friendly customer service. Service can include responding to inquiries regarding insurance availability, eligibility, coverages, policy changes, transfers, claim submissions, and billing clarification.
- Expand business reach through networking techniques
- Comply with insurance standards and regulations
- Meeting sales targets

**Qualifications:**

- Previous experience in insurance, customer service, or other related fields
- Ability to build rapport with clients
- Strong negotiation skills
- Excellent written and verbal communication skills
- Ability to prioritize and multitask
- Computer literate
- Bilingual Spanish (Preferred)
- Property & Casualty License (Required)
- Life & Health License (Not required, but must be able to attain while working)

**As an Agent Team Member, you will receive:**

- Hourly pay plus commission/bonus
- Paid time off (vacation and personal/sick days)
- Growth potential/Opportunity for advancement within my office

**Compensation:** \$30,000 - \$50,000 (Annually)