

Commercial Insurance Lines Representative - Bilingual

Job Description

The Point Insurance is a bilingual (Spanish/English) agency that has been around over 20 years. Our mission is to show our clients the value of insurance. We believe in providing the clients the right tools and information in order to provide the best value to them. We are seeking a Commercial Lines Insurance Agent to join our team in servicing our existing clients and welcoming our new clients. We need a person strong in customer service/sales and focused on helping our clients. Insurance experience is required. We invite you to come join a team of professionals working together to show clients the great value behind being well covered.

Candidate must be Bilingual: English/Spanish

Check us out! www.thepointinsurance.com or Instagram and Facebook @thepointinsurance

Primary Responsibilities:

- Counsel and advise prospect clients on matters of insurance protection and coverage.
- Obtain information, complete quotes and applications (Acords) and finalize sales submission.
- Cross-sell to existing and new accounts, and package insurance policies. Client satisfaction must be a priority.
- Provides service to existing clients including but not limited to issuing of certificates, policies, endorsements, and other related items.
- Communicate directly with clients, real estate agents, escrows, mortgagees and insurance companies.
- Keep accurate and detailed records in our management system (TAM).
- Accomplish company production goals

Requirements:

- Have current California P&C license; willing to consider experience in lieu of license, but must acquire license within 3 months of employment
- Bilingual English/Spanish.
- Familiar working with agency management systems.
- Experience working with commercial lines companies and general agents.
- Team player, responsible, able to multi-task under pressure.
- Punctual, honest and reliable.

Benefits:

- Salary + Commission (Possibility to make \$10-\$20K more on Commission)
- Health Insurance
- Paid Vacation Days
- Paid Sick Days
- Paid Holidays
- Casual Business Environment
- State of the Art Equipment -- Dual Monitors and Paperless Environment
- Well Organized Management System (TAM) Primary Responsibilities

Job Type: Full-time

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Application Questions

You have requested that Indeed ask candidates the following questions:

- How many years of Commercial Insurance experience do you have?
- Do you have the following license or certification: California P& C license?
- Do you speak Spanish?
- This question was written by the employer. You can report inappropriate questions to Indeed by exiting this application and clicking the blue "Report Job" job link below the job description. "Please explain what experience you have that is related to our position. - What is your salary requirement? "