Choose the item in each line that is most like you and put a 4. Then pick the item that is next most like you and put a 3. Then 2 and then 1 which is least like you. Do this across the page for each list of descriptors.

1. _____ Likes authority  _____ Enthusiastic  _____ Sensitive Feelings  _____ Likes Instruction

2. _____ Takes Charge  _____ Takes Risks  _____ Loyal  _____ Accurate

3. _____ Determined  _____ Visionary  _____ Calm  _____ Consistent

4. _____ Enterprising  _____ Verbal  _____ Enjoys Routine  _____ Predictable

5. _____ Competitive  _____ Promoter  _____ Dislikes Change  _____ Practical

6. _____ Problem Solver  _____ Enjoys Popularity  _____ Gives in To Others  _____ Factual

7. _____ Productive  _____ Fun-loving  _____ Avoids Confrontations  _____ Responsible

8. _____ Bold  _____ Likes Variety  _____ Sensitive  _____ Prefers Perfection

9. _____ Decision Maker  _____ Spontaneous  _____ Nurturing  _____ Detail Oriented

10. _____ Persistent  _____ Inspirational  _____ Peace Maker  _____ Analytical

Total: _______  _______  _______  _______  _______
• Lion- This personality likes to lead. The lion is good at making decisions and is very goal-oriented. They enjoy challenges, difficult assignments, and opportunity for advancement. Because lions are thinking of the goal, they can step on people to reach it. Lions can be very aggressive and competitive. Lions must learn not to be too bossy or to take charge in other's affairs.
  Strength: Goal-oriented, strong, direct
  Weakness: Argumentative, too dictatorial
  Limitation: Doesn't understand that directness can hurt others, hard time expressing grace

• Otter- Otters are very social creature. Otter personalities love people. They enjoys being popular and influencing and motivating others. Otter can sometimes be hurt when people do not like them. Otter personalities usually have lots of friends, but not deep relationships. They love to goof-off. (They are notorious for messy rooms.) Otters like to hurry and finish jobs. (Jobs are not often done well.) The otter personality is like Tigger in Winnie The Pooh.
  Strength: People person, open, positive
  Weakness: Talks too much, too permissive
  Limitation: Remembering past commitments, follow through with discipline

• Golden Retriever- Good at making friends. Very loyal. Retriever personalities do not like big changes. They look for security. Can be very sensitive. Very caring. Has deep relationships, but usually only a couple of close friends. Wants to be loved by everyone. Looks for appreciation. Works best in a limited situation with a steady work pattern.
  Strength: Accommodating, calm, affirming
  Weakness: Indecisive, indifferent, unable to express emotional, too soft on other people
  Limitation: Seeing the need to be more assertive, holding others accountable

• Beaver- Organized. Beavers think that there is a right way to do everything and they want to do it exact that way. Beaver personalities are very creative. They desire to solve everything. Desire to take their time and do it right. Beavers do not like sudden changes. They need reassurance.
  Strength: High standards, order, respect
  Weakness: Unrealistic expectations of self & others, too perfect.
  Limitation: Seeing the optimistic side of things, expressing flexibility