

The San Diego District of Farmers Insurance is looking for talented individuals to join our top-ranked team. We are looking for professionals who want to take control of their life and financial future and become strong sales leaders and potential Agency Owners with Farmers Insurance. We have seen people from all backgrounds do very well in this industry and a large portion of that is due to the training and assistance we provide along with your experience and dedication to succeed.

We currently offer an entry point into becoming an Agency Owner with Farmers Insurance within our district:

Our **Producer Program** provides individuals seeking an entrepreneurial opportunity with access to a 12-month development program that will provide an opportunity to become an agent with Farmers. You will work for a mentor agency owner and have access to resources that can help you establish skillsets for future excellence while learning the business and benefiting from a nationally recognized brand. This program does not have a liquid asset requirement.

We are also looking for **Customer Service Sales Reps**, who assists the Agency with all customer service and administrative duties.

QUALIFICATIONS

- Self-motivated and goal-oriented
- Strong organizational and time management skills
- Desire to continually learn new products and services
- Prior Sales Experience
- Excellent Phone Etiquette
- Property & Casualty License and/or Life, Accident & Health License

RESPONSIBILITIES

- Meet new business production goals and objectives as established
- Develop insurance quotes, make sales presentations, and close sales

- Develop ongoing networking relationships with Real Estate Agents, Mortgage Lenders, Title Companies, Auto Dealers, etc...
- Prospecting and generating new business through leads & referral sources
- Be outstanding at relationship building
- Foster strong relationships with our customers to maintain a high level of client retention and product loyalty
- Presents and explains insurance policy options based upon prospective client needs and their personal goals

BENEFITS

- Work in an essential industry
- Extensive training, mentoring, and support from our District Office
- Highly competitive commission
- Potential for Agency Ownership in the future
- Great hours (M-F, 9-5, no weekends or holidays)
- Robust Growth Opportunity

CALL US TODAY TO APPLY AND FOR AN INITIAL MEETING

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